

SAFARICOM PLC
P.O. BOX 66827-00800 WESTLANDS
NAIROBI, KENYA

EXPRESSION OF INTEREST ELECTRONIC SITE ACCESS SOLUTION

Document Release Date: **3rd January 2022**
Submission Deadline: **18th January 2022 at Noon (EAT)**

TABLE OF CONTENT

INTRODUCTION..... 3

BACKGROUND 3

SUBMISSION OF RESPONSES..... 3

EOI REQUIREMENTS 3

IMPORTANT INSTRUCTIONS: 4

NEXT STEPS 4

NOTES..... 4

INTRODUCTION

Safaricom PLC is the leading mobile services and technology provider in Kenya and provides a wide range of communication services, including mobile voice, messaging, data, financial and digital converged services. As a backbone of our business, we have a network of Base Transmitter Stations spread across Kenya.

Safaricom PLC intends to engage the services of a competent and reputable firm to provide smart site access padlocks which should be complemented by a robust site access control and monitoring system for these sites.

BACKGROUND

Safaricom PLC is continuously seeking to deliver value to its customers & other stakeholders by achieving operational excellence. We are seeking to digitize the site access management process by commissioning an e-lock system to allow real time and continuous monitoring and control of all site access.

The selected partner will supply, maintain and support the electronic padlocks and electronic keys (if applicable) and related systems.

SUBMISSION OF RESPONSES

Final responses should be sent to PGathura@safaricom.co.ke and a copy to PKyengo@safaricom.co.ke. All EOI responses must be received on or before **18th January 2022 at Noon (East African Time)**.

EOI REQUIREMENTS

Interested suppliers should submit the following information:

	Requirement	Comments
A	Share the following company details: a) Company Profile b) The principal place of business c) Additional supporting documentation related to this scope	
B	Years of experience of offering these solution/products	
C	List of clients where similar products and solutions have been offered in the past with reference contact details. Attach supporting documents in each case. Attach a separate document in the template format below.	
D	Three years audited accounts.	
E	Any additional information that Safaricom should be aware of.	

TABLE FOR ITEM C ABOVE

CLIENT NAME	COUNTRY	SCOPE	SUPPORTING DOCUMENTS e.g., contract(s), purchase order(s), award letter(s), etc.	CONTACT DETAILS i.e., Email(s) and Phone Number(s)

NB: Attachments to be in separate zipped folders.

IMPORTANT INSTRUCTIONS:

1. Ensure you share your response in excel format (with text explanation only).
2. Have all the attachments supporting your submission in a separate zipped file or files. If your submission is above 20MB, share the files through Microsoft OneDrive (it's free up to 5GB). The emails to be allowed access are: PGathura@safaricom.co.ke and PKyengo@safaricom.co.ke.

The attachments should be submitted in folders properly labelled as per the index listed above. You will have folders A to E as listed above.

The submission format will be an email with the excel attached and a OneDrive link with the supporting attachments.

NB: Response attachments to be shared via Microsoft OneDrive and **not** GoogleDrive.

NEXT STEPS

- Review of submitted Expressions of Interest.
- Prequalification of shortlisted suppliers
- Issuing of tender to prequalified suppliers.

NOTES

- Only the suppliers who meet our minimum requirements will be considered for further discussions.
- **No prices should be provided with this EOI.**
- Safaricom reserves, at its sole discretion, the right to select or reject, either in totality or partially, any or all proposals made in the context of this EOI. Any such decisions made will be final and there will be no further correspondence other than for the purpose of informing the bidders of the outcome of the process.