



**SAFARICOM PLC  
P.O. BOX 66827-00800 WESTLANDS  
NAIROBI, KENYA  
TEL +254 722 000000**

**EXPRESSION OF INTEREST  
FIBER NETWORK PLANNING, INVENTORY MANAGEMENT AND MONITORING SOLUTION**

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## 1.0 Introduction

Safaricom PLC is a leading integrated communications services provider in Kenya with a steadily growing subscriber base. The company is continuously expanding and upgrading its systems and processes to meet the changing needs of its customers. To meet this objective, Safaricom continuously seeks to partner with competent suppliers and service providers for supply of various goods and services.

To this end, Safaricom Plc intends to engage services of reputable supplier(s) for the Provision of **Fiber Network Planning, Inventory Management and Monitoring Solution**. We are therefore soliciting for Expressions of Interest (EOI) from qualified vendors.

## 2.0 Background and EOI Requirements

Safaricom shall engage selected partners to supply a Fiber Network Planning, Inventory Management and Monitoring Solution whose purpose is to provide to the business an efficient tool that centrally manages and documents the rapidly expanding fiber network by keeping an inventory. The right tool should have the following features and capabilities:

Requirement	Description
<b>fibre Network Planning, Inventory Management &amp; Monitoring</b>	a) Show Inside Plant ( <b>ISP</b> ) network information
	b) Show Outside Plant ( <b>OSP</b> ) network information
	c) Automated design process for both ISP and OSP
	d) Reporting – Projects & Network Inventory
	e) Fiber monitoring
	f) Project Management Capability
	g) WebApp or mobile application
<b>OSS</b>	a) User Administration and licensing model for the tools
	b) Integration capabilities to 3 <sup>rd</sup> party platforms
	c) Incident handling and escalation matrix - SLAs

This EOI is intended to lead to the identification of suppliers that can demonstrate having sufficient capability to provide such a platform in the best possible way and in a manner that enables Safaricom meet its expectations. The identified suppliers will be invited for a competitive tendering process from which the suppliers to be engaged will be identified.

## 3.0 Requirements for the bidders

Interested suppliers are requested to submit the following documentation as part of their response to this Expression of Interest (EOI):

No.	Company Information/Documents Required
1	Brief company profile detailing general experience in supplying <b>Fiber Network Planning, Inventory Management and Monitoring Solutions</b> . Include Name, version (if any) and OEM of the solution.
2	A List of past and ongoing projects (not more than 5 years)
3	Audited financial statements for the last three (3) years.

4	Relevant licenses and certifications including ISO certification, Business permits, Operating license from the main Vendor in case you don't own the tool.
5	Contact details including location of company's physical premises and contact person (e-mail and cellphone).
6	List of five (5) clients whom the company has provided similar solution(s) with reference contact details. This should include a brief description of deliverables/project scope and reference letters (where possible) from the clients served in the last five (5) years.
7	Any additional information that supports your capabilities in this scope.

For item 6, attach a document with the details in the format below:

Client Name & Country	Year/ Period	Project Name	Brief description of deliverables/project scope	Supporting Documentation e.g. LPO(s), contract(s)	Additional comments

NB: Attachments to be in separate zipped folders.

## IMPORTANT INSTRUCTIONS:

1. Ensure you share your response in excel format (with text explanation only).
2. Have all the attachments supporting your submission in a separate zipped file or files. If your submission is above 20MB, share the files through **Microsoft OneDrive** (it's free up to 5GB). The emails to be allowed access are: [TMakandi@safaricom.co.ke](mailto:TMakandi@safaricom.co.ke), [PGathura@safaricom.co.ke](mailto:PGathura@safaricom.co.ke).
3. The attachments should be submitted in folders properly labelled as per the index listed above. You will have folders 1 to 7 as listed above.

### 4.0 Instructions to Respondents

- a) This is not a tender.
- b) Build a detailed response showcasing your firm's capacity and experience in offering **Fiber Network Planning, Inventory Management and Monitoring Solutions** as described in this Expression of Interest (EOI) document.
- c) The EOI response should not include pricing/commercial proposal.
- d) The receipt of a response shall not bind Safaricom into any contractual agreements with the bidder. Such arrangements shall only come into place once a tender process has been undertaken and an award issued to successful bidder(s) as evaluated technically and commercially.
- e) Any costs associated with the preparation and submission of the response to the EOI shall be borne by the vendor.
- f) State if you intend to submit this Eoi as a joint venture/consortium or any other joint format
- g) Only the suppliers who meet our minimum requirements will be considered for further discussions.

## 5.0 Next Steps

Organizations that express interest to participate in the provision of the above-mentioned service, and meet our requirements, shall be prequalified for the provision of this service in their area(s) of expertise, and invited to the tender subject to them providing required documentation and demonstrated ability to deliver the requirement.

Only those institutions that meet the minimum evaluation and pre-qualification criteria will be considered for further discussion on the tender process. The formal next process will be as below:

1. Review of submitted Expressions of Interest (EOI).
2. Prequalification of shortlisted suppliers who are not currently in our supplier database.
3. Issuing of Tender to selected prequalified suppliers.

## 6.0 Submission of Enquiries and Responses

All enquiries relating to this EOI and the final responses should be addressed to [TMakandi@Safaricom.co.ke](mailto:TMakandi@Safaricom.co.ke), [PGathura@Safaricom.co.ke](mailto:PGathura@Safaricom.co.ke) and a copy circulated to [bids@Safaricom.co.ke](mailto:bids@Safaricom.co.ke) on or before **12<sup>th</sup> Sep 2022**.